

11/13/2025					 <i>let's go</i> 											
Group	Dealership	TCMC Retention Sales Rankings			Toyota Mechanical Part Sales Rankings			Customer Pay RO Rankings			Toyota PrePaid Maintenance Rankings			SmartPath Bonus	Total Rank	
		TCMC Parts Sales Rank	Tire Penetration Rank	Combined Rank	MPS Sales \$ Rank	YoY Growth Rank	Combined Rank	CPRO Rank	YoY Growth Rank	Combined Rank	PPM Rank	YoY Growth Rank	Combined Rank	Demo / Enrollment		
Service Group 1 (One Winner)	46108 - Michael's Toyota of Bellevue	3	11	7					1	12	6.5	7	30	18.5		32
	46071 - Vancouver Toyota	1	45	23					3	38	20.5	1	27	14		58
	11030 - Parker Toyota	5	34	19.5					9	40	24.5	10	17	13.5		58
	11001 - Peterson Toyota	4	10	7					7	32	19.5	27	43	35		62
	36047 - Beaverton Toyota	2	22	12					2	23	12.5	49	47	48		73
	46013 - Toyota of Olympia	8	41	24.5					30	72	51	2	18	10	YES	86
Service Group 2 (One Winner)	46101 - Toyota of Renton	11	18	14.5					6	9	7.5	6	6	6		28
	36049 - Capitol Toyota of Salem	6	19	12.5					5	6	5.5	8	22	15		33
	36100 - Ron Tonkin Toyota	12	6	9					10	17	13.5	5	31	18		41
	46109 - Swickard Toyota	15	44	29.5					15	36	25.5	22	11	16.5		72
	46086 - Toyota of Seattle	16	15	15.5					19	60	39.5	4	39	21.5		77
	46042 - Toyota of Puyallup	7	61	34					20	66	43	3	15	9		86
	36106 - Toyota of Gladstone	14	40	27					35	65	50	20	23	21.5		99
	36103 - Wilsonville Toyota	9	37	23					14	44	29	49	47	48		100
	46009 - Rodland Toyota	10	60	35					39	68	53.5	9	19	14		103
Service Group 3 (One Winner)	36097 - Toyota of Portland on Broadway	29	2	15.5					8	3	5.5	18	9	13.5		35
	36085 - Kendall Toyota	30	7	18.5					13	14	13.5	21	1	11		43
	36096 - Kendall Toyota of Bend	21	53	37					11	15	13	12	8	10		60
	46067 - Titus-Will Toyota	13	23	18					26	56	41	16	2	9		68
	46112 - Toyota of Tri-Cities	19	35	27					16	37	26.5	11	24	17.5	YES	71
	46089 - Toyota of Kirkland	20	30	25					31	52	41.5	12	5	8.5		75
	25060 - Toyota of Bozeman	24	14	19					22	48	35	18	29	23.5		78
	46087 - Heartland Toyota	18	36	27					4	4	4	49	47	48		79
	46003 - Duxon Toyota	17	29	23					17	41	29	49	47	48		100
	11035 - Teton Toyota	23	65	44					43	67	55	23	3	13		112
	46076 - Burien Toyota	25	42	33.5					46	69	57.5	24	32	28		119
	36079 - Lithia Toyota of Springfield	27	33	30					34	54	44	49	47	48		122
Service Group 4 (One Winner)	50012 - Kendall Toyota of Anchorage	22	17	19.5					29	39	34	35	12	23.5		77
	46110 - Findlay Toyota Spokane	26	16	21					12	10	11	47	45	46	YES	78
	46111 - Toyota of Bellingham	38	47	42.5					18	24	21	17	16	16.5		80
	36078 - Royal Moore Toyota	33	26	29.5					21	26	23.5	28	28	28		81
	36102 - Gresham Toyota	37	39	38					25	35	30	30	10	20		88
	36099 - Grants Pass Toyota	36	70	53					23	27	25	14	20	17		95
	46094 - Toyota of Lake City	34	8	21					36	49	42.5	36	36	36		100
	46078 - Foothills Toyota	35	28	31.5					44	57	50.5	15	38	26.5		109
	46104 - Marysville Toyota	41	56	48.5					24	19	21.5	49	47	48		118
	25064 - Kalispell Toyota	32	43	37.5					32	47	39.5	49	47	48	YES	125
	46088 - Toyota of Tacoma	40	46	43					47	58	52.5	32	33	32.5		128
	11036 - Edmark Toyota	31	69	50					38	55	46.5	49	47	48		145
	36052 - Lithia Toyota	28	49	38.5					50	70	60	49	47	48		147
	46095 - Bud Clary Toyota of Yakima	42	71	56.5					58	71	64.5	49	47	48		169
	Service Group 5 (One Winner)	11009 - Wills Toyota	44	3	23.5					33	18	25.5	34	21	27.5	
36094 - Toyota of Corvallis		49	4	26.5					27	2	14.5	38	40	39		80
46073 - I-5 Toyota		52	9	30.5					40	11	25.5	29	41	35		91
36105 - Damian Lillard Toyota		46	38	42					28	8	18	37	34	35.5	YES	96
36095 - Rogers Toyota of Hermiston		50	20	35					45	22	33.5	41	25	33		102
36107 - Coos Bay Toyota		57	55	56					47	16	31.5	31	3	17	YES	105
46080 - Town Toyota		48	52	50					36	13	24.5	44	25	34.5		109
36084 - Hometown Toyota		56	12	34					55	31	43	33	35	34		111
46106 - Colville Toyota		65	27	46					57	5	31	40	37	38.5		116
46092 - AutoNation Toyota Spokane Valley		47	25	36					42	25	33.5	49	47	48		118
50013 - Kendall Toyota of Fairbanks		68	1	34.5					63	21	42	38	47	42.5		119
25067 - Butte Toyota		71	5	38					60	7	33.5	49	47	48		120
36104 - Columbia Gorge Toyota		55	64	59.5					54	34	44	25	7	16		120
46061 - Wilder Toyota		54	58	56					41	1	21	44	44	44		121
46107 - Walla Walla Toyota		64	24	44					53	20	36.5	47	47	47	YES	128
11028 - Rogers Toyota		43	32	37.5					49	43	46	49	47	48		132
46093 - Dick Hannah Toyota		58	63	60.5					59	51	55	26	13	19.5		135
46100 - Toyota of Pullman		66	21	43.5					64	29	46.5	49	47	48		138
36040 - Lum's Toyota		53	48	50.5					52	28	40	49	47	48	YES	139
25066 - Lithia Toyota of Missoula		39	31	35					51	61	56	49	47	48		139
25065 - Lithia Toyota of Billings		45	50	47.5					56	63	59.5	43	42	42.5		150
25056 - City Toyota		63	13	38					66	62	64	49	47	48		150
46081 - Five Star Toyota		67	51	59					71	59	65	41	14	27.5		152
25068 - Toyota of Helena		51	62	56.5					65	46	55.5	49	46	47.5		160
36080 - Lithia Toyota of Klamath Falls		59	57	58					62	45	53.5	49	47	48		160
36108 - Albany Toyota		61	54	57.5					61	50	55.5	49	47	48		161
36098 - Toyota of Newport		69	68	68.5					68	33	50.5	44	47	45.5		165
11011 - Stone's Town and Country Toyota		70	67	68.5					69	30	49.5	49	47	48		166
36082 - Clint Newell Toyota		62	71	66.5					67	42	54.5	49	47	48		169
50014 - Juneau Toyota		73	59	66					73	53	63	49	47	48		177
11022 - Phil Meador Toyota		60	66	63					70	73	71.5	49	47	48		183
46098 - Bud Clary Toyota of Moses Lake		72	71	71.5					72	64	68	49	47	48		188

Financial data updated once per month .

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		TCMC Parts Sales Rank	Tire Penetration Rank	Combined Rank	MPS Sales \$ Rank	YoY Growth Rank	Combined Rank	CPRO Rank	YoY Growth Rank	Combined Rank	PPM Rank	YoY Growth Rank	Combined Rank	Demo / Enrollment	
Bonus Group	36049 - CAPITOL TOYOTA OF SALEM	6	19	12.5	Financial data updated once per month.			5	6	5.5	8	22	15		33
	11001 - PETERSON TOYOTA	4	10	7				7	32	19.5	27	43	35		62
	46112 - TOYOTA OF TRI-CITIES	19	35	27				16	37	26.5	11	24	17.5		71
	36047 - BEAVERTON TOYOTA	2	22	12				2	23	12.5	49	47	48		73
	36078 - ROYAL MOORE TOYOTA	33	26	29.5				21	26	23.5	28	28	28		81
	46013 - TOYOTA OF OLYMPIA	8	41	24.5				30	72	51	2	18	10		86
	36102 - GRESHAM TOYOTA	37	39	38				25	35	30	30	10	20	YES	88
	36105 - DAMIAN LILLARD TOYOTA	46	38	42				28	8	18	37	34	35.5		96
	36106 - TOYOTA OF GLADSTONE	14	40	27				35	65	50	20	23	21.5		99
	36107 - COOS BAY TOYOTA	57	55	56				47	16	31.5	31	3	17		105
	25064 - KALISPELL TOYOTA	32	43	37.5				32	47	39.5	49	47	48	YES	125
	36040 - LUM'S TOYOTA	53	48	50.5				52	28	40	49	47	48		139
	25065 - LITHIA TOYOTA OF BILLINGS	45	50	47.5				56	63	59.5	43	42	42.5		150
	25056 - CITY TOYOTA	63	13	38				66	62	64	49	47	48		150

The Bonus Group was created exclusively for dealers who actively participate in our Toyota programs. This group offers a valuable second chance for those who may not have won in their primary incentive group, providing an additional opportunity to earn rewards. It's our way of recognizing and rewarding dealers who participate in two of three programs including SmartPath Service, TPCO, and TCCC.