

11/13/2025					 Genuine Parts						 Service Centers					
Group	Dealership	TCMC Retention Parts Purchases Rankings			Competitive Price Parts Purchases Rankings			Toyota Net Parts Purchases Rankings			Internal vs External Rankings		Parts Bonus		Total Rank	
		Parts Purchases Rank	YoY Growth Rank	Combined Rank	CPP Rank	YoY Growth Rank	Combined Rank	NPP \$ Rank	YoY Growth Rank	Combined Rank	External Sales % Rank	YoY Growth Rank	Combined Rank	Water Pump & Brake Rotor	Tire Loyalty >90%	
Parts Group 1 (One Winner)	36049 - CAPITOL TOYOTA OF SALEM	3	7	5	24	49	36.5	3	61	32				YES	YES	74
	46092 - AN TOYOTA SPOKANE VALLEY	56	35	45.5	25	12	18.5	2	34	18				YES		82
	46108 - MICHAEL'S TOYOTA/BELLEVUE	6	67	36.5	1	32	16.5	9	64	36.5				YES	YES	90
	46109 - SWICKARD TOYOTA	50	65	57.5	32	63	47.5	4	26	15					YES	120
Parts Group 2 (One Winner)	46067 - TITUS-WILL TOYOTA	35	6	20.5	17	26	21.5	6	20	13					YES	55
	36047 - BEAVERTON TOYOTA	8	15	11.5	3	40	21.5	12	39	25.5				YES		59
	25060 - TOYOTA OF BOZEMAN	20	51	35.5	2	21	11.5	10	14	12				YES		59
	46042 - TOYOTA OF PUYALLUP	27	9	18	22	39	30.5	11	11	11					YES	60
	46110 - FINDLAY TOYOTA SPOKANE	42	32	37	10	17	13.5	5	22	13.5						64
	50012 - KENDALL TOYOTA ANCHORAGE	23	10	16.5	4	41	22.5	7	43	25						64
	46071 - VANCOUVER TOYOTA	2	52	27	8	43	25.5	8	55	31.5					YES	84
Parts Group 3 (One Winner)	46089 - TOYOTA OF KIRKLAND	13	24	18.5	6	5	5.5	21	12	16.5					YES	41
	36106 - TOYOTA OF GLADSTONE	7	27	17	13	14	13.5	17	35	26					YES	57
	46101 - TOYOTA OF RENTON	12	34	23	14	16	15	19	40	29.5				YES	YES	68
	11001 - PETERSON TOYOTA	9	62	35.5	9	18	13.5	13	31	22				YES		71
	46086 - TOYOTA OF SEATTLE	11	66	38.5	4	36	20	15	18	16.5				YRS	YES	75
	36079 - LITHIA TOYOTA SPRINGFIELD	10	30	20	26	60	43	18	24	21					YES	84
	11030 - PARKER TOYOTA	5	42	23.5	11	50	30.5	16	49	32.5				YES		87
	46094 - TOYOTA OF LAKE CITY	36	39	37.5	7	34	20.5	22	51	36.5					YES	95
	11036 - EDMARK TOYOTA	38	31	34.5	28	46	37	31	69	50						122
	36097 - TOYOTA/PRTLND ON BROADWAY	32	54	43	30	47	38.5	26	60	43					YES	125
	36096 - KENDALL TOYOTA OF BEND	4	28	16	27	19	23	20	21	20.5						60
	36102 - GRESHAM TOYOTA	21	57	39	21	4	12.5	14	2	8						60
	11035 - TETON TOYOTA	16	38	27	19	35	27	27	16	21.5						76
Parts Group 4 (One Winner)	36085 - KENDALL TOYOTA	19	46	32.5	29	15	22	23	30	26.5						81
	25064 - KALISPELL TOYOTA	30	45	37.5	14	13	13.5	33	47	40						91
	46111 - TOYOTA OF BELLINGHAM	43	13	28	14	48	31	34	33	33.5				YES	YES	93
	46112 - TOYOTA OF TRI-CITIES	15	43	29	31	45	38	24	42	33				YES	YES	100
	46013 - TOYOTA OF OLYMPIA	17	55	36	12	25	18.5	32	65	48.5						103
	36052 - LITHIA TOYOTA	22	23	22.5	43	56	49.5	25	38	31.5						104
	36100 - RON TONKIN TOYOTA	31	72	51.5	37	33	35	1	37	19				YES		106
	46087 - HEARTLAND TOYOTA	18	56	37	38	27	32.5	35	56	45.5					YES	115
	46003 - DOXON TOYOTA	48	37	42.5	18	42	30	29	62	45.5					YES	118
	46078 - FOOTHILLS TOYOTA	45	61	53	41	70	55.5	30	53	41.5						150
	46076 - BURIEN TOYOTA	62	68	65	42	57	49.5	36	59	47.5						162
	46009 - RODLAND TOYOTA	61	71	66	40	69	54.5	42	71	56.5						177
	Parts Group 5 (One Winner)	11009 - WILLS TOYOTA	1	1	1	55	71	63	28	4	16					
25066 - LITHIA TOYOTA OF MISSOULA		25	22	23.5	23	52	37.5	39	8	23.5						85
36103 - WILSONVILLE TOYOTA		24	8	16	38	44	41	38	19	28.5						86
46061 - WILDER TOYOTA		59	3	31	35	11	23	58	13	35.5					YES	90
46080 - TOWN TOYOTA		28	18	23	20	28	24	41	45	43					YES	90
46104 - MARYSVILLE TOYOTA		44	26	35	33	31	32	47	10	28.5					YES	96
11028 - ROGERS TOYOTA		33	25	29	34	37	35.5	37	25	31				YES		96
36094 - TOYOTA OF CORVALLIS		41	16	28.5	45	24	34.5	50	17	33.5						97
36105 - DAMIAN LILLARD TOYOTA		37	19	28	48	3	25.5	52	48	50						104
36095 - ROGERS TOYOTA/HERMISTON		29	4	16.5	66	58	62	48	5	26.5						105
50013 - KENDALL TOYOTA FAIRBANKS		51	12	31.5	49	55	52	46	7	26.5						110
36084 - HOMETOWN TOYOTA		49	41	45	53	7	30	49	23	36				YES		111
25065 - LITHIA TOYOTA OF BILLINGS		46	63	54.5	44	8	26	40	27	33.5						114
36099 - GRANTS PASS TOYOTA		14	5	9.5	46	59	52.5	45	70	57.5						120
46088 - TOYOTA OF TACOMA		53	2	27.5	67	64	65.5	51	3	27					YES	120
36080 - LITHIA TOY/KLAMATH FALLS		60	59	59.5	69	2	35.5	56	6	31						126
36040 - LUM'S TOYOTA		47	33	40	47	22	34.5	60	44	52						127
50014 - JUNEAU TOYOTA		67	17	42	54	38	46	65	15	40						128
46073 - I-5 TOYOTA		40	44	42	51	23	37	44	57	50.5					YES	130
25068 - TOYOTA OF HELENA		57	40	48.5	60	20	40	63	29	46						135
36078 - ROYAL MOORE TOYOTA		26	58	42	36	51	43.5	43	58	50.5					YES	136
46098 - BUD CLARY TOY/MOSES LAKE		71	29	50	71	1	36	72	28	50						136
25056 - CITY TOYOTA		58	36	47	62	29	45.5	53	36	44.5					YES	137
36104 - COLUMBIA GORGE TOYOTA		34	11	22.5	67	61	64	57	50	53.5						140
46093 - DICK HANNAH TOYOTA		39	21	30	58	54	56	54	54	54						140
36082 - CLINT NEWELL TOYOTA		73	20	46.5	70	72	71	59	1	30						148
36098 - TOYOTA OF NEWPORT		70	70	70	50	9	29.5	70	32	51						151
25067 - BUTTE TOYOTA		63	48	55.5	61	68	64.5	55	9	32						152
46106 - COLVILLE TOYOTA		64	64	64	65	10	37.5	67	46	56.5						158
46100 - TOYOTA OF PULLMAN		65	14	39.5	64	65	64.5	68	41	54.5						159
11011 - STONES TOWN & COUNTRY TOY		66	53	59.5	59	6	32.5	71	63	67						159
46107 - WALLA WALLA TOYOTA		54	47	50.5	63	30	46.5	64	67	65.5						163
36107 - COOS BAY TOYOTA		52	49	50.5	57	53	55	61	66	63.5					YES	169
46095 - TOYOTA OF YAKIMA		55	50	52.5	52	62	57	62	72	67						177
36108 - ALBANY TOYOTA		68	73	70.5	56	66	61	66	68	67						199
46081 - FIVE STAR TOYOTA		69	69	69	73	67	70	69	52	60.5						200
11022 - PHIL MEADOR TOYOTA	72	60	66	72	73	72.5	73	73	73						212	

Financial data updated once per month.

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		Parts Purchases Rank	YoY Growth Rank	Combined Rank	CPP Rank	YoY Growth Rank	Combined Rank	NPP \$ Rank	YoY Growth Rank	Combined Rank	External Sales % Rank	YoY Growth Rank	Combined Rank	Water Pump & Brake Rotor	Tire Loyalty >90%	
Bonus Group	36106 - TOYOTA OF GLADSTONE	7	27	17	13	14	13.5	17	35	26	Financial data updated once per month.			YES	YES	57
	36047 - BEAVERTON TOYOTA	8	15	11.5	3	40	21.5	12	39	25.5				YES		59
	36102 - GRESHAM TOYOTA	21	57	39	21	4	12.5	14	2	8				YES		60
	11001 - PETERSON TOYOTA	9	62	35.5	9	18	13.5	13	31	22				YES		71
	36049 - CAPITOL TOYOTA OF SALEM	3	7	5	24	49	36.5	3	61	32				YES	YES	74
	25064 - KALISPELL TOYOTA	30	45	37.5	14	13	13.5	33	47	40				YES		91
	46112 - TOYOTA OF TRI-CITIES	15	43	29	31	45	38	24	42	33				YES	YES	100
	46013 - TOYOTA OF OLYMPIA	17	55	36	12	25	18.5	32	65	48.5				YES		103
	36105 - DAMIAN LILLARD TOYOTA	37	19	28	48	3	25.5	52	48	50				YES		104
	25065 - LITHIA TOYOTA OF BILLINGS	46	63	54.5	44	8	26	40	27	33.5				YES		114
	36040 - LUM'S TOYOTA	47	33	40	47	22	34.5	60	44	52				YES		127
	36078 - ROYAL MOORE TOYOTA	26	58	42	36	51	43.5	43	58	50.5				YES	YES	136
	25056 - CITY TOYOTA	58	36	47	62	29	45.5	53	36	44.5				YES	YES	137
	36107 - COOS BAY TOYOTA	52	49	50.5	57	53	55	61	66	63.5				YES	YES	169

The Bonus Group was created exclusively for dealers who actively participate in our Toyota programs. This group offers a valuable second chance for those who may not have won in their primary incentive group, providing an additional opportunity to earn rewards. It's our way of recognizing and rewarding dealers who participate in two of three programs including SmartPath Service, TPCO, and TCCC.